



**PARTNER SUCCESS STORY**  
Reseller & DOT Compliance Services

**TRUENORTH COMPLIANCE | DOT COMPLIANCE & CDL SERVICES | PEDIGREE RESELLER PARTNER**

# How TrueNorth Compliance Delivers Full-Service DOT and ELD Support to Small Fleets — From a Single Platform

**One login. One call. One partner for everything.**

*TrueNorth Compliance, a North Dakota-based DOT compliance firm serving small truck fleets, has relied on Pedigree Technologies for over a decade — reselling [ELD devices](#), managing compliance reporting, and delivering the kind of hands-on support that big software companies can't match.*

**5**

Years partnering with Pedigree

**1-5**

Truck fleets served per customer

**1**

Login for all customers

## ABOUT TRUENORTH COMPLIANCE

### Full-service DOT compliance and CDL support for small truck fleets in North Dakota

TrueNorth Compliance is the go-to resource for small trucking operations — typically fleets of 1 to 5 trucks — that need expert support navigating the complex landscape of federal and state transportation regulations.

Services span the full lifecycle of CDL compliance: setting up new DOT authorities, managing Hours of Service (HOS), handling IFTA and IRP reporting, conducting log audits, completing driver qualifications, and training drivers directly on ELD hardware. When a new customer comes on board, TrueNorth Compliance handles everything — including jumping in the truck to show drivers how to use Pedigree's ELD firsthand.

ELD Devices	Fleet Manager Portal	IFTA Reporting	HOS Compliance	CDL Driver Logs	IRP Audit Support
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## WHY PEDIGREE TECHNOLOGIES

# Why TrueNorth chose Pedigree for ELD reselling, IFTA reporting, and fleet compliance management

After evaluating multiple GPS and ELD providers, **TrueNorth Compliance** chose Pedigree Technologies — and has stayed for over 5 years. The reasons are practical, consistent, and compounding.

### Audit-Ready IFTA Reports

One click delivers the detailed trip and mileage data auditors need — no digging through paper files.

### Single Login for All Clients

Manage every customer fleet from one dashboard, eliminating dozens of separate system logins.

### Same-Day Hardware Pickup

Local Pedigree office means customers can order and pick up hardware within 12–24 hours.

### Real Human Support

English-speaking agents answer calls quickly, walk through problems patiently, and actually solve them.

*“With Pedigree’s ELD, IFTA miles and detailed trip reports are just a click of a button. Everything an auditor needs is right there — no digging through paper.”*

Tracie Kivi, **TrueNorth Compliance**

Other systems required logging into a separate account for every single client. With 50+ active customers, that added up to 50+ logins — and 50+ opportunities for friction. Pedigree’s partner portal consolidates everything into a single view, giving **TrueNorth Compliance** faster service and a cleaner workflow across the entire book of business.

## THE COMPETITIVE DIFFERENCE

# Local ELD hardware, same-day pickup, and real human support in North Dakota

When evaluating alternatives, **TrueNorth Compliance** noted that many GPS and ELD companies lack the reporting packages needed for IFTA audits — requiring manual assembly of data from scattered sources. Pedigree’s built-in reports eliminate that entirely.

Pricing is competitive without being the lowest — a deliberate signal of quality. And being locally headquartered in North Dakota means hardware is typically available for same-day or next-day pickup, a genuine advantage when a new customer needs to get on the road fast.

*“When I call Pedigree, I get a real person. They answer quickly, they’re patient, and they walk me through it. With other companies, you chat and wait — and still don’t know if anyone’s actually coming back to you.”*

Tracie Kivi, TrueNorth Compliance

#### REAL-WORLD IMPACT

## Real-world impact: 12–24 hour ELD onboarding for a small fleet operator

When a new customer — a steel hauler — came on board, TrueNorth Compliance placed a hardware order and the customer was able to stop by the Pedigree office to pick up their ELD device within 12 to 24 hours. No waiting on shipping. No delayed compliance start dates. Just a fast, smooth onboarding that reflected well on everyone involved.

That kind of responsiveness is what keeps small fleet operators confident — and keeps TrueNorth Compliance recommending Pedigree year after year.

*“I only want to call one place and have them handle everything for me. Pedigree is that place.”*

Tracie Kivi, TrueNorth Compliance



*Fleet tracking & management solutions for the industries that keep the world moving*