

OIL & GAS | HSE & DOT COMPLIANCE | PEDIGREE CUSTOMER
SINCE 2018

From basic tracking to a full safety culture — built on Pedigree data.

An oil and gas operator has trusted Pedigree Technologies since 2018 — growing from a single fleet management solution into a full safety and compliance platform that now drives real driver behavior change, insurance compliance, and a company-wide incentive program.

2018

Pedigree customer since

6+

Pedigree products in active use

\$2K

Top annual driver safety prize

ABOUT THE CUSTOMER

Safety-first operations in a high-stakes industry

This oil and gas company operates under strict HSE (Health, Safety & Environment) and DOT compliance requirements — where driver behavior isn't just a performance metric, it's a regulatory and insurance obligation. The safety team monitors driver conduct against state speed laws, cell phone usage policies, and industry-specific safety standards.

The relationship with Pedigree Technologies began in 2018 through a partner reseller, initially using Fleet Manager for basic vehicle tracking. As the company's safety program matured and insurance carriers began requiring camera documentation, the platform expanded — adding in-cab cameras and live streaming in 2023.

ELD Devices

In-Cab Cameras

Live Camera Stream

Trailer Tracking

Vehicle Tracking

Driver Coaching

THE SOLUTION

A platform that grew with the program

Today the company runs a comprehensive Pedigree Technologies deployment spanning six product categories. The suite handles everything from ELD compliance and trailer tracking to live cab streaming and structured driver coaching.

Driver Coaching & Incentives

Pedigree's Safety Scorecard powers a formal driver incentive program — with monthly prizes up to \$1,000 and a \$2,000 year-end award for top performers.

Live Camera Streaming

Real-time cab visibility lets the safety team verify driver behavior, respond to customer complaints instantly, and check on driver welfare in extreme heat.

Rental Equipment Monitoring

GPS tracking confirms the real-time location of rental assets and logs how long equipment stays at each site — eliminating guesswork and disputes.

Insurance Compliance

Camera and telematics data satisfies insurance carrier requirements for driver monitoring, reducing risk exposure across the fleet.

STANDOUT IMPACT

When safety data becomes a driver incentive

The most distinctive use case in this deployment is the driver incentive program — a formal, prize-based initiative built entirely around Pedigree's Standard Safety Scorecard. For two consecutive years, the company has relied on Pedigree's scoring data to fairly and transparently rank driver performance and award prizes.

DRIVER INCENTIVE PROGRAM PRIZES

Monthly top performer: **\$1,000**

Annual top performer: **\$2,000**

Scoring powered entirely by Pedigree's Standard Safety Scorecard inside OneView.

The accuracy and reliability of the scorecard matters — these aren't symbolic rewards. With real money on the line, the safety team needs data they can stand behind. Pedigree's scorecard provides exactly that: a consistent, objective measure of safe driving behavior that both management and drivers trust.

REAL-WORLD USE CASES

Live visibility that changes outcomes

The live camera stream has proven its value across several specific situations that go beyond routine monitoring. When a customer complaint came in claiming a company driver was sitting idle in a vehicle, the safety manager pulled up the live stream and immediately confirmed the truck in question didn't even belong to the company — resolving the complaint in minutes.

In extreme heat conditions, the live stream gives the team a way to check on driver welfare remotely. And when cell phone use behind the wheel is suspected, the camera provides immediate, actionable visibility rather than a lagging report.

For rental equipment, GPS tracking logs both real-time location and time-on-site for every asset — providing documentation that removes ambiguity around equipment usage and billing.

“Tech support is top-notch. Any issues we have are resolved quickly, and it’s good to have one primary point of contact who knows our setup.”

— HSE & DOT Compliance Manager, Oil & Gas

SATISFACTION & LOOKING AHEAD

Satisfied — and still exploring

The safety team rates their overall experience with Pedigree Technologies as “pretty well satisfied” — with particular praise for the responsiveness of technical support and the depth of the product suite. The sentiment around Pedigree is grounded in seven years of working partnership: the platform has kept pace with the company’s growing safety ambitions at every stage.

OneView is described as a “fairly intuitive system” — and the safety manager notes a genuine desire to explore more of its capabilities, citing time as the only limiting factor. With driver coaching, live streaming, trailer tracking, and incentive programs already embedded in daily operations, the foundation for further expansion is firmly in place.

“OneView is a fairly intuitive system — I just wish I had more time to explore everything it can do.”

— HSE & DOT Compliance Manager, Oil & Gas



Fleet tracking & management solutions for the industries that keep the world moving